

# EPA Region 3 School Bus Team

### Michelle Moyer – Clean School Bus Team Lead

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# EPA Region 2 School Bus Team

**Lily Black -** Clean School Bus Program Staff

## Agenda

Overview of the Bipartisan Infrastructure Law's Clean School Bus Program 2022 Clean School Bus Rebate Program Highlights **Timeline** Eligible and Prioritized Applicants **School Bus Replacement Guidelines Funding Application Process** Selectee Requirements Conclusion

The Bipartisan Infrastructure Law's Clean School Bus Program provides an unprecedented \$5 billion to spur the transformation of the nation's fleet of school buses.



## Bipartisan Infrastructur e Law Clean School Bus Program Overview

Under **Title XI**: **Clean School Buses and Ferries**, the Bipartisan Infrastructure Law (BIL) provides **\$5 billion** over five years (FY22-26) for the replacement of existing school buses with clean school buses and zero-emission school buses.

These new clean school bus replacements will produce either zero or low tailpipe emissions compared to their older diesel predecessors.

The first funding opportunity under this program will be the 2022 Clean School Bus Rebate Program which was released today, May 20<sup>th</sup>.

## Clean School Bus Program Available Funding

Compared to \$10M in FY21 for the Diesel CSB rebate program

Half of the \$5 billion total funding is dedicated for zero-emission school buses (\$500M/year)

Half of the \$5 billion total funding is dedicated for clean school buses (\$500M/year)

#### Eligible Bus Definitions

- Zero-emission school bus: a school bus that produces zero exhaust emission of any air pollutant and any greenhouse gas (electric vehicles)
- Clean school bus: a school bus that reduces emissions and is operated entirely or in part using an alternative fuel or is a zero-emission bus.
- Alternative fuel: liquefied natural gas, compressed natural gas, hydrogen, propane, or biofuels.





#### **Program Limitations**

- Limitation: no state shall receive more than 10% of a fiscal year's available funds
- School districts applying directly for funds may only submit one application to replace up to 25 buses. EPA will not fund multiple applications for bus replacements that serve the same school district.
- Other eligible applicants may submit multiple applications, but each application must be for buses serving a different school district. EPA will not fund multiple applications for bus replacements that will serve the same school district.





#### Clean School Bus Rebate Timeline

Activity	Date	
<b>2022 CSB Rebates open</b> . EPA begins accepting applications submitted via online form	May 20,2022 – August 19, 2022	
EPA reviews applications and begins the selection process	September 2022	
<b>EPA notifies applicants of selection status</b> . Selectees can proceed with purchasing new buses and eligible infrastructure.	October 2022	
Selectees submit Payment Request Forms with purchase orders demonstrating that new buses and eligible infrastructure have been ordered	October 2022-April 2023	
<b>Project period deadline</b> for selectees to receive new buses, install eligible infrastructure, replace old buses, and submit Close Out Form	October 2024	

## Eligible Applicants

State and local governmental entities responsible for:

 providing bus service to 1 or more public school systems; or
 the purchase of school buses. Nonprofit School Transportation Associations

Indian Tribes, Tribal
Organizations, or tribally
controlled schools

**Eligible Contractors** 

# State and Local Governmental Entities

- State and local governmental entities that provide bus service, including public school districts.
- Includes DC, Puerto Rico, Guam, American Samoa, Commonwealth of the Northern Mariana Islands, and the U.S. Virgin Islands.
- Public charter schools with a <u>National Center for</u> <u>Education Statistics ID</u> are eligible to apply directly for funding.
- Most State governmental entities would <u>not</u> be eligible to apply, but some, like South Carolina, who own bus their fleets and would be eligible.

## Nonprofit School Transportation Associations

• Trade associations and membership organizations that are in the student transportation industry.

Indian Tribes,
Tribal
Organizations,
or
Tribally-contr
olled Schools

• Indian Tribes, Tribal organizations, or Tribally controlled schools responsible for the purchase of school buses or providing school bus service for a Bureau of Indian Affairs (BIA) funded school.

### Eligible Contractors

- For-profit, not-for-profit, or nonprofit entities that have the capacity to
  - Sell clean or zero-emission school buses or related charging or fueling infrastructure to school bus owners or
  - arrange financing for such a sale.
- School bus dealers and original engine manufacturers (OEMs) that meet these criteria are eligible contractors.

## Private school districts

Private school bus fleets cannot apply directly for funding under the 2022
 CSB Rebates. However, any of the eligible applicants can partner with a
 private fleet that owns and operates buses to replace buses that serve a
 school district under an active contract.

#### •For example:

- A bus dealer, (Big Yellow Bus Sales), can apply to replace buses owned and operated by a private fleet, (Safety-First Bus Company).
- Safety-First Bus Company has a contract with Washington County School.
- On the application, Big Yellow Bus Sales (dealer) will need to list both the private fleet (Safety-First Bus Company) that owns the buses and the school district (Washington County School) served by the buses.
- If selected for funding, Big Yellow Bus Sales must pass rebate funds on to the Safety-First Bus Company (private fleet) via a point-of-sale discount on the new buses or other financial arrangement.
- The buses must continue serving Washington County School District for at least 5 years from the date of delivery.

#### **Example 1: Bus Dealer Applying for Private Fleet Partner**

While applying:

**Bus Dealer:** 

**Yellow Bus Sales** 

Can apply to replace buses owned by

Bus dealer must list the **private** fleet that owns the buses and the school district served by the buses in the application.

**Private Fleet:** 

Safety-First Bus Company

Old buses serve

**Public School District:** 

Washington County School District (under contract)

#### If selected:

**Bus Dealer:** 

**Yellow Bus Sales** 

Must pass funds to (e.g., via point-of-sale discount)

\*Buses must serve district for least 5 years

#### **Private Fleet:**

Safety-First Bus Company

New buses serve\*

**Public School District:** 

Washington County School District (under contract)

#### **Example 2: School District Applying for Private Fleet**

### While applying tner

#### **Public School District:**

Washington County School District\*

Can apply to replace buses owned by

\*Has existing contract with the private fleet for bus service

#### **Private Fleet:**

Safety-First Bus Company

#### If selected:

#### **Public School District:**

**Washington County School District** 

#### Must pass funds to

\*Private fleet would replace old buses. New buses must serve same public school district for at least 5 years

#### **Private Fleet:**

Safety-First Bus Company\*

## Prioritized Applicants

- The BIL allows EPA to prioritize certain applicants.
- Applicants that meet one or more of the prioritization criteria will be offered more funding per bus and receive preference in the selection process.
- Applicants that qualify under one or more of the prioritizations will be identified in EPA's prioritized funding list.

## Prioritization Criteria

#### 1. High-need school districts and low-income areas

- School districts listed in the <u>Small Area Income and Poverty</u>
   <u>Estimates</u> (SAIPE) School District Estimates for 2020 as having **20% or more students living in poverty**
- School districts not listed in the SAIPE data, including most charter schools, that self-certify as having 20% or more students living in poverty. EPA may ask for supporting documentation to confirm this self-certification.
- School districts located in the U.S. Virgin Islands, Guam, American Samoa, and the Commonwealth of the Northern Mariana Islands

#### 2. Rural school districts

 School districts identified with locale codes "43-Rural: Remote" and "42-Rural: Distant" by the <u>National Center for Education Statistics</u> (NCES)

#### 3. Tribal school districts

 Bureau of Indian Affairs funded school districts and school districts that receive basic support payments for children who reside on Indian land

## School Bus Replacement Guidelines

- Buses eligible for replacement must be 2010 or older diesel-powered school buses that will be scrapped if selected for funding.
- If a fleet has no eligible 2010 or older diesel school buses <u>and</u> is requesting zero-emission school bus replacements, the fleet can either:
  - Scrap 2010 or older non-diesel internal combustion engine buses; or
  - Scrap, sell, or donate 2011 or newer internal combustion engine buses



## School Bus Replacement Guidelines (Continued)

Buses eligible for replacement must:

- Have a Gross Vehicle Weight Rating (GVWR) of 10,001 lbs. or more.
- Be operational at the time of application submission.
- Be owned by the fleet receiving the replacement bus.
- Have provided bus service to the school district for at least 3 days/week on average during the 2021/2022 school year at the time of applying.



## School Bus Replacement Guidelines



#### New replacement buses must:

- Have a battery-electric, CNG, or propane drivetrain.
- 2. Be EPA certified vehicle model year 2021 or newer.
- 3. Have a Gross Vehicle Weight Rating (GVWR) of 10,001 lbs. or more.
- 4. Not be ordered prior to receiving official notification of selection for EPA funding.
- 5. Be purchased, not leased or leased-to-own.

# School Bus Replacement Guidelines (Continued)



#### New replacement buses must:

- 6. Serve the school district listed on the application for at least 5 years from the date of delivery.
- Meet federal safety standards and be maintained, operated, insured, registered, and charged/fueled according to manufacturer recommendations and state requirements.
- 8. Not include an unvented diesel passenger heater.
- 9. Not be funded with other federal funds.
- 10. Upon request, be made available for inspection by EPA or its representatives for 5 years from the date of delivery.

### School Bus Replacement Funding

#### The maximum rebate amount per bus is dependent on:

- Whether the school district served by the buses meets one or more prioritization criteria
- Bus Fuel Type
- Bus Size

The table displays maximum funding levels. EPA will not disburse rebate funds in excess of the actual cost of the replacement bus and any costs above the maximum funding level are the sole responsibility of the applicant/awardee.

#### **Maximum Bus Funding Amount per Replacement School Bus**

	Replacement Bus Fuel Type and Size					
School District Prioritization Status	ZE – Class 7+	ZE – Class 3-6	CNG – Class 7+	CNG – Class	Propane - Class	Propane - Class
Status				3-6	7+	3-6
Buses serving school districts that meet one or more prioritization criteria	\$375,000	\$285,000	\$45,000	\$30,000	\$30,000	\$25,000
Buses serving other eligible school districts	\$250,000	\$190,000	\$30,000	\$20,000	\$20,000	\$15,000

## Infrastructure Funding

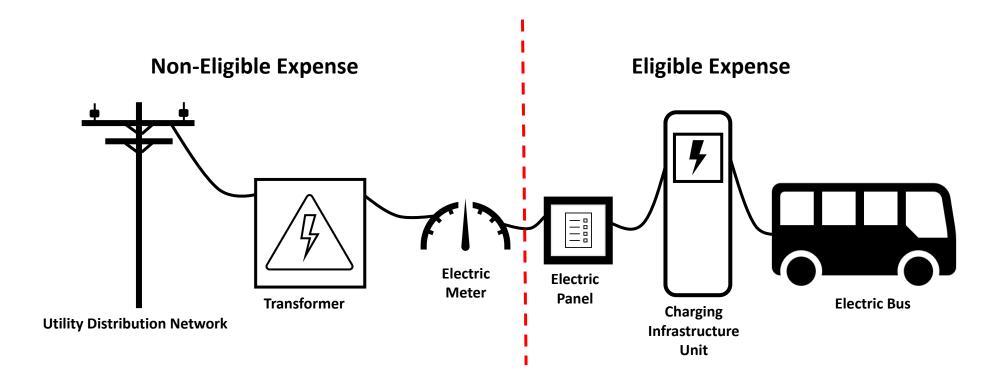
Talk to your utility now if you are interested in zero-emission buses!

This table displays the maximum funding levels. EPA will not disburse rebate funds in excess of the actual infrastructure costs.

School District Prioritization Status	ZE – Class 3+ Infrastructure Funding
Buses serving school districts that meet one or more prioritization criteria	\$20,000
Buses serving other eligible school districts	\$13,000

## Infrastructure Funding Restrictions

- EPA funding for infrastructure is limited to the fleet's side of the meter (as shown on the right side of the diagram).
- All Level 2 charging infrastructure purchased under this program must be <u>EPA ENERGY STAR certified chargers</u>.
  - EPA strongly recommends that all other charging infrastructure under this program be listed by a Nationally Recognized Testing Laboratory (NRTL).

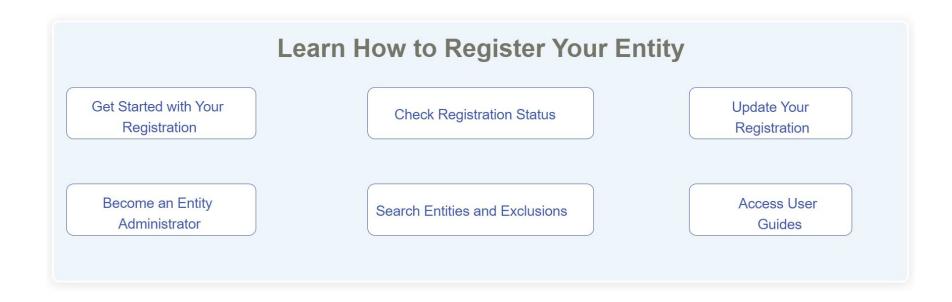


## **Application Process**

- Applicants must submit applications using EPA's Clean School Bus Rebate forms.
  - To apply, organizations must:
    - 1. Have an active System for Award Management (SAM.gov) entity registration
      - Note: <u>SAM.gov</u> is transitioning from using a DUNS number to having a new Unique Entity ID (UEI). Organizations applying for rebates must know their UEI.
    - 2. Have Points of Contact listed under their organization's <u>SAM.gov</u> entity registration
- Late applications will not be accepted, so please ensure you submit by the project deadline.
- EPA will post a Q&A document and anticipates updating the Q&A document every two weeks during the application period.

## Sam.gov Questions

- •Federal Service Desk is available to help answer your sam.gov questions
- •FAQ and help
- •Live chat feature, create an incident or call (1-866-606-8220)



## Selection and Notification

- Applications received by the deadline will be placed in a single ordered list using a random number generator lottery process.
- EPA will select applicants for funding, working from the top to the bottom of the list, until all funds are allocated from both the Clean School Bus and Zero Emission halves of funding.
- To ensure a broad geographic distribution of funds, EPA will select at least one application per state or territory provided there is at least one eligible application.
- Applicants not selected by lottery will remain in random number order on a wait list.

#### Selectee Requirements

- Notification of Selection
  - EPA anticipates notifying applicants of their selection status within 60 days of the application deadline.
  - Notification will include:
    - 1. That they have been selected for funding,
    - 2. The maximum amount of funds that have been reserved for them, and
    - Instructions on proceeding with the purchase of new buses and eligible infrastructure.
- Payment request form
  - Must submit online Payment Request Form within 60 days from official notification. Submission must include proof of purchase order(s) for the new school buses and any eligible infrastructure.

Selectees can request extensions to the project period deadline. EPA will review these requests on a case-by-case basis and may grant extensions if sufficient justification is provided.

#### **Closeout Requirements**

- Once selectees have received their new buses and eligible infrastructure and have replaced their old buses, they must submit an online Close Out Form.
- The **Close Out Form** must be submitted **within two years** of the date of the selection notification.
- The Close Out Form will require selectees to attach:
  - Scrappage photos and a certification letter for buses being replaced
  - Invoices for new buses and eligible infrastructure
  - Photos of new buses and any charging infrastructure
- Record Retention
  - Selectees must retain all financial records, supporting documents, accounting books and other evidence of Rebate Program activities for **five years** after delivery of the new buses.

### Recap

- EPA anticipates awarding \$500 million in rebate funding for zero-emission and clean school buses.
- Don't forget to start on your SAM.gov registration now!
- Refer to the program guide for additional guidance.
- Initiate discussions with your utility now if you will apply for zero-emission buses.
- Online application period will open in May and close in August.

# Want more info or have additional questions?

• Review the <a href="Program Guide">Program Guide</a>

Sign up for the <u>Clean School Bus Listserv</u>

 Check <u>www.epa.gov/cleanschoolbus</u> for latest program updates

 Submit feedback or questions to cleanschoolbus@epa.gov

Reach out to the regional program staff

## Upcoming Webinars

- May 24<sup>th</sup> @ 1pm EST-<u>EPA Clean School Bus</u> <u>Program update</u>
- May 26<sup>th</sup> @ 2PM EST- MidAtlantic Diesel Collaborative Call <u>Clean School Bus</u> <u>Opportunity: A How To Guide</u>
- June 2<sup>nd</sup> @ 3PM EST- <u>School Bus Electrification:</u> <u>State Policy Options</u>

## Want to share your story?

- EPA is looking for school districts who have converted to electric, clean or alt fuel school buses to participate for upcoming webinars or spotlight series.
- We are especially interested in rural school districts willing to share their experience.

# Region 3: DE, DC, MD, PA, VA, WV

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# Contacts

# Region 2: NJ, NY, PR, US Virgin Islands

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### Lily Black

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212-637-3884

# Eastern Pennsylvania Alliance for Clean Transportation

# Helping Navigate the Alternative Fuel Funding Process May 20, 2022



# **EP-ACT**

Mission: To reduce petroleum consumption within the transportation sector using alternatives to gasoline and diesel.

Part of the Department of Energy's Clean Cities Program since 1993

501 (c) Non-profit

Comprised of Public and Private companies, State and Local Governments, Municipalities and Utilities

**Assist with Grants/incentives/vouchers/rebates** 

Received over \$30mm for Stakeholders projects valued over \$90mm

**Technical Assistance** 

**Project Management** 

**Education and Outreach** 















# **EP-ACT Territory**





# **EP-ACT Projects**

Mid-Atlantic Electric School Bus Experience Project (MEEP)



# Mid-Atlantic Electric School Bus Experience Project (MEEP)

- Awarded by the U.S. Department of Energy
- Partnership of school bus manufacturers, Clean Cities coalitions and others
- Providing free electric school buses (ESBs) for multi-day vehicle demos in selected school fleets in VA, MD, D.C., PA and NJ through 2023



# **EP-ACT Projects**

Mid-Atlantic Electric School Bus Experience Project (MEEP)



### **Project Goals:**

- Increase awareness and adoption of electric school buses in the project region
- Build local support for ESBs through direct staff experience
- Gather operational data to support future decision-making and competitive funding applications for ESBs



# **EP-ACT Project Partners**

Mid-Atlantic Electric School Bus Experience Project (MEEP)



























# **EV Bus Benefits**

Mid-Atlantic Electric School Bus Experience Project (MEEP)



**Zero Tailpipe emissions** 

Elimination of particulate matter and NOx

25 million schoolchildren transported DAILY!

**Cost less to fuel** 

**Reduced Operation and Maintenance Cost** 

**Less Noise Pollution** 



# **MEEP Participation**

Mid-Atlantic
Electric School Bus
Experience Project (MEEP)

Who? School districts in project states and transpiration contractors

**What?** Multi-day Electric Bus demonstrations + Free L2 Charger!

**When?** 2020 though 2023

Where? Virginia, Pennsylvania, New Jersey, Maryland, and DC

**Why?** To provide an in-depth, first-hand introduction to electric school bus technologies



# **Technical Assistance**

**Mid-Atlantic Electric School Bus Experience Project (MEEP)** 





### 1. Roadmapping

- 1.1 Visioning & market study
- 1.2 Community & stakeholder engagement
- 1.3 Funding & financing research
- 1.4 Roadmap creation

### 2. Planning and Procurement

- 2.1 Facility & site assessment
- 2.2 Operations, fleet & infrastructure plans
- 2.3 Procurement evaluation & RFI/RFPs

### 3. Charging Infrastructure

- 3.1 Utility coordination for rates & interconnection requirements
- 3.2 Bus depot upgrades & solar pairing
- 3.3 Charger installation & evaluation

### 4. Testing and Training

- 4.1 Fleet & equipment testing
- 4.2 Driver & mechanic training

### 5. Deployment and Scaling

- 5.1 Fleet deployment
- 5.2 Monitoring, tracking & reporting
- 5.3 Community outreach & sharing of lessons learned
- 5.4 Scaling strategy







# **Funding Mechanisms**



Funding Opportunities Announcements (FOA) – Clean Cities



**Alternative Fuel Corridors** 



National Electric Vehicle Infrastructure (NEVI) Formula

\$5 Billion over 5 years- PA getting \$171.5 million

\$2.5 Billion in Discretionary Funding (All states)



Diesel Emissions Reduction Act (DERA) ~ \$5 million/year

Clean School Bus Program \$5 Billion over 5 years/ \$2.5 for Electric



# **Funding Mechanisms**



### Alternative Fuel Incentive Grant (AFIG) ~ \$5-6 million/year

**Vehicle Retrofit or Purchase** 

**Alternative Fuel Refueling Infrastructure** 

**Innovative Technology** 

### **Driving PA Forward**

- Airport Ground Support Equipment
- Forklifts and Port Cargo Handling Equipment
- Light Duty Zero Emission Vehicle Supply Equipment (Level 2 and/or DC Fast Chargers)
- Diesel Emission Reduction Act (DERA) Option: PA State Clean Diesel Program

- Class 4-8 Local Freight Trucks and Port Drayage Trucks
- Class 4-8 School Buses, Shuttle Buses, or Transit Buses
- Freight Switcher Locomotives
- Ferries/Tugs
- Oceangoing Vessel Shorepower



# **School Districts working with EP-ACT**



































# **Contractor/Supplier Members of EP-ACT**





Blue Bird Distributor: Mason Hemphill, mason@brightbill.com





Thomas Bus Distributor: David Clawson, dclawson@rohrerbus.com



# Thank you



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May 20, 2022

# EPA Clean School Bus Program: A Delaware Valley Briefing

PECO and Atlantic City Electric Legislative Affairs and Large Customer Services

# **Our Path to Clean Commitment**

Exelon's utilities are building on our commitment to protect and preserve the environment and combat climate change by playing a leading role in our region's transition to a clean energy future.

As part of our **Path to Clean** goal, PECO, Atlantic City Electric and the collective Exelon Utilities will reduce our operations-driven emissions by 50 percent by 2030 and will achieve net-zero operations-driven emissions by 2050. We'll also support our customers in reducing their emissions through access to clean and affordable energy solutions.

To support the achievement of this goal, we are implementing programs to dramatically reduce our own carbon footprint, while also investing in our infrastructure to make clean energy solutions more accessible, affordable, and equitable for our customers.

We are supporting our customers in their efforts to embrace clean energy and reduce their environmental footprint by promoting affordable and equitable policies that support energy efficiency, advance electrification and EVs, and expand solar adoption throughout our region

Privileged and Confidential

# **Electrify your fleet simply and efficiently**

**Plan your charge before your vehicle purchase.** Exelon is ready to help you start your EV journey and evaluate what is needed to be prepared for service upgrades to align with your fleet procurement.

**Know your fleet vehicle requirements.** While EVs require greater initial investment than traditional fleet vehicles, the fuel cost savings can be significant. Managing the cost of electricity will be an important factor in your total savings and total cost of ownership. Make sure that the EV equipment you are selecting is a good fit for your use.

Your electric bill will depend on how you charge. The cost of electricity depends on the fleet charging profile. In general, managing when the EVs charge, at what power level and for how long will lower the costs.

**Leverage available support**. The Exelon energy grid is ready for fleet electrification today, but the infrastructure needed to provide electricity to a given location is highly site-specific. The extent of service upgrades that may be needed will depend on a host of factors, including how many EVs will be charging concurrently and at what power level.

**Engage with us early and often.** This process requires transparency. We will need to know about any modifications to your service so we can stand ready to help make your vehicle electrification goals a reality

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# **Engaging PECO/ACE in EV School Bus Conversion**

### Potential EV School Bus Project

- The requesting school or school's vendor/ consultant submits a S&M to request a new service or upgrade of service
- There is no cost associated with this inititiating request.
- EV infrastructure projects are very site-specific, with costs determined by capacity and location.

# PECO/ACE will process the customer electric service request

- Gets assigned to Contractor Liason to process
- Design Construction
   Consultant reveiws the
   Information and sends to
   Capacity Planning
- Capacity Planning reviews the request and issues a high level cost estimate and a Project Design (PD)
- Customer files application for detailed design

Yes

Project will move forward to detailed design. Revenue credit would be applied to additional construction costs if applicable.

Customer may have additional cost related to construction.

Customer can revisit the project again at anytime. If the project was stopped for more then 90 days a new application would need to be submitted

No

## Large Customer Service Contact for EV School Buses (PECO)

**Joe Fragala** – Sr. Account Representative – Large Customer Services

- joseph.fragala@exeloncorp.com
- 215-841-6684

Link for Service and Meter Application - <u>PECO Energy Company</u>
Link for PECO EV Page - <u>Electric Vehicles | PECO - An Exelon Company</u>

# Large Customer Service Contact for EV School Buses (Atlantic City Electric)

Vernita Coverdale – Manager, Atlantic City Electric – Large Customer Service

- ☐ <u>Vernita.Coverdale@delmarva.com</u>
- ☐ (302) 451-5305

Eric Moberg – Customer Solutions, Atlantic City Electric – Large Customer Service

- Eric.Moberg@exeloncorp.com
- □ (571) 228-3296

Link for ACE Service and Meter Application
Link for ACE EV Page